

## SPONSORSHIP OPPORTUNITY

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**Bengawan UV (Unmanned Vehicle) Naval Team** Bengawan UV Roboat team is a Sub-team of Bengawan UV Sebelas Maret University which has been established since December 2016. Bengawan UV Roboat Team focuses on research and development of unmanned surface vehicle in Indonesia. This team also aims to advance research especially in science and technology at our campus, Sebelas Maret University. This year is the first time for Bengawan UV Team to join Roboat competition which focuses on Research, Development, and Building Autonomus Vehicle..

### **About Bengawan UV Naval Team.**

Bengawan UV is a team that conducts research in the field of the Surface Unmanned Vehicle (unmanned vehicle), namely the Bengawan UV Team. The team that carries 'Aksatriya Nalendra Madyantara' which in ancient Javanese means 'knight of the Ruler of the World', began to establish its milestone in December 2016, currently consists of 3 divisions namely Electric Boat, Autonomous Boat and Gasoline Boat. We are the only student organization at Sebelas Maret University that utilizes cutting-edge technologies such as photovoltaics and composite materials. The students in our machine shop design and manufacture motor controllers, transmission systems, composite molds, solar panels, hydrofoils, control systems, steering systems, and various other mechanical/electrical equipment. Our organization is modeled after engineering companies, where each member plays multiple roles in the success of the team. Team members have many opportunities to use their technical knowledge, develop creativity and improve project management skills.

### **Our Request**

Bengawan UV team invites you to be a part of our team and support us to our journey in 2021 competition. Our goals is became winners in every competition and developed research on UAV and USV in Indonesia.

### **Our Sponsorship Levels**

This sponsorship is offered to company or agency who wants to help us developing Bengawan UV team. The offer is divided into several packets under the following

Level	Platinum	Gold	Silver	Bronze
Nominal	> Rp 20.000.000	Rp 8.000.000 – Rp 19.999.999	Rp 2.500.000 – Rp7.999.999	Rp 500.000 – Rp 2.499.999
<b>The Logo Instalation for the sponsor :</b> 1. On our board	<b>Ship:</b> 5x5 cm <b>Fixed Wings (Plane):</b> 10x10 cm <b>VTOL (Drone):</b> 5x5 cm	<b>Ship:</b> 4x4 cm <b>Fixed Wings (Plane):</b> 8x8 cm <b>VTOL (Drone):</b> 4x4 cm	<b>Ship:</b> 3x3 cm <b>Fixed Wings (Plane):</b> 6x6 cm <b>VTOL (Drone):</b> 3x3 cm	<b>Ship:</b> 2x2 cm <b>Fixed Wings (Plane):</b> 6x6 cm
2. On wearpack and uniform	15x7 cm	12x5 cm	10x3 cm	7x2,5 cm
3. On our banner	15x7 cm	12x5 cm	10x3 cm	7x2,5 cm
4. Our media social	V	V	V	V
<b>Launching and exhibition:</b> 1. Giving vandels to the sponsors	V	V	V	V
2. Flagship posting during test flight	V	V	-	-
3. Publicity in the media and social media as headlines	V	V		
4. The MC's mention during the show	10 X	8 X	6 X	4 X

<p><b>The video on the videotron UNS</b></p> <p>1. A persuasive ads video</p> <p>2. Branding and recognition of the public on the other side of the company (public research and devotion) (non-product sponsor)</p>	V	V		
<p><b>The name boards according to the brand that sponsors want</b></p>	V			
<p><b>The body's color has been adjusted to the color that sponsor want</b></p>	V			

Beside that we have sponsor alternative to support us (non fresh money)

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Partnership can be	Information
Travel accomodations team	<p>Accomodations during the competition :</p> <ol style="list-style-type: none"> <li>1. <b>KKCTBN</b> For 3 – 4 days of activity</li> <li>2. <b>KRTI</b> For 3 – 7 days of activity</li> <li>3. <b>Roboat</b> For 7-14 days of activity</li> </ol>

	4. <b>SAFMC</b> For 7-14 days of activity
Consumption	Consumption during the competition : 1. <b>KKCTBN</b> For 3 – 4 days of activity ( 1- 3 times on a schedule). 2. <b>KRTI</b> For 3 – 7 days of activity ( 1- 3 times on a schedule).
Lodging	Lodging team during the competition : 1. <b>KKCTBN</b> For 3 – 4 days of activity 2. <b>KRTI</b> For 3 – 7 days of activity 3. <b>RoboBoat</b> For 7-14 days of activity 4. <b>SAFMC</b> For 7-14 days of activity
Spare Parts	Spareparts that Bengawan UV team need to produce board
Media Partners	Press realease and publication on radio, newspaper, and media social
Others	The others thing that we prove each other

#### **Donatur :**

Bengawan UV team also receive any partner from interested individual to contribute our activity. The donatur's will be named on media Bengawan UV team.

#### **Sponsorship Payment method**

<b>Online</b> (link )	<b>By Mail and Check</b>
	Make your donation payable to: FSU Foundation In the memo line: <u>RoboBoat (F06917)</u>  Department of Mechanical Engineering Sebelas Maret

	University Building I - 3rd Floor., Engineering Faculty Ir. Sutami Street No. 36 <sup>a</sup> , Ketingan, Surakarta, 57126, INDONESIA, Contact Person (+62)82145166599 (Pradana Ricardo)
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## **Terms of cooperation**

### **1. Cooperation Agreement**

Each type of cooperation can be declared valid if accompanied by the first payment (down payment) of 60% of the total nominal amount agreed. The next payment is an repayment of 40% of the nominal total agreed at least one month after the signing of the MoU.

### **2. Cancellation of Cooperation**

The cancellation of the cooperation as unilateral by the sponsorship resulted in non-refundable advances and payoffs that were paid to the exclusion of the Bengawan UV team

### **3. Other Provisions**

- a. Submission of sponsors logo along with confirmation of sponsors' willingness
- b. Payment can be made through bri bank with account number 0334-01-020475-53-1 an Pradana Ricardo.